March 21, 2006

MEMORANDUM FOR: Write Your Own (WYO) Principal Coordinators and the NFIP Servicing Agent

FROM: WYO Clearinghouse

SUBJECT: NFIP Flood Insurance Seminar for Insurance Agents, April 7, 2006

A 4-hour NFIP Flood Insurance Seminar for Insurance Agents will be offered in conjunction with next month’s annual Carolinas Floodplain Conference. The seminar will be held on Friday, April 7, in North Myrtle Beach, SC. It is sponsored by the North Carolina Emergency Management Agency, the North Carolina and South Carolina Associations of Floodplain Managers, FEMA Region IV, and the NFIP Bureau and Statistical Agent.

A copy of the registration brochure and form is attached. Given the extremely short deadline, we would appreciate your support in quickly disseminating this information to others in your organization. If you have any questions, please contact your WYO Business Analyst.

Attachment

cc: Vendors, IBHS, FIPNC, WYO Marketing Committee, Government Technical Representative

Suggested Routing: Claims, Marketing, Underwriting
TO REGISTER

Enclose a check for $40 payable to “SCAHM” and MAIL it with the Registration Form on the other side of this flyer to:

SC Association of Hazard Mitigation)  
C/o Angela McJunkin  
City of North Charleston  
Post Office Box 190016  
North Charleston, SC 29419

OR

Bring a check for $40 with you to the seminar and FAX or EMAIL the Registration Form on the other side of this flyer to:

SC Association of Hazard Mitigation)  
C/o Angela McJunkin at  
Fax: 843-745-1085  
Phone: 843-740-2559  
Email: amcjunkin@northcharleston.org

NFIP FLOOD INSURANCE SEMINAR FOR INSURANCE AGENTS  
Friday, April 7, 2006  
Presented by:  
NC Emergency Management  
FEMA Region IV  
Carolinias Floodplain Conference  
NC and SC Associations  
Partnership for Floodplain Management
SEMINAR ON THE NFIP
NATIONAL FLOOD INSURANCE PROGRAM

Friday, April 7, 2006
Sign-in: 8:00 AM
Seminar: 8:30 AM - 12:30 PM
Ocean Drive Beach & Golf Resort
98 N. Ocean Blvd
North Myrtle Beach, SC 29597
Hotel reservations: 1-800-438-9590

COURSE NUMBERS

To be announced in class
NC
SC

BENEFITS

You will receive:
• Practical and simplified technical and marketing know-how
• Explanations of NFIP terms, rules, and forms
• Instructions for ordering maps, policy supplies, and public awareness materials
• Tips to maximize your customer's flood protection
• Tips for protecting your E&O exposure by using a simple red sticker
• Practice with hands-on rating that will be useful long after the workshop
• Instruction on Internet access to Flood Insurance Rate Maps (FIRMs).

TOPICS

• How the NFIP Works
• Myths and Facts about the NFIP
• NFIP Terms and Coverages
• Policy Issues
• Claims Procedures
• Rating Procedures
• Marketing Strategies
• Use of NFIP Elevation Certificates
• Increased Cost of Compliance (ICC)
• Internet Access to FIRMs
• NC Floodplain Mapping Program
• SC Floodplain Mapping Program

PRESENTERS

Melanie Graham
NFIP Bureau and Statistical Agent
grahamnfip@hotmail.com
704-922-6925

Assisted by:
NC Floodplain Management Staff
NC Floodplain Mapping Staff
SC Floodplain Management Staff
SC Floodplain Mapping Staff

REGISTRATION FORM

(Copy this form as many times as needed)

NFIP Seminar for Insurance Agents

Attendee’s Name: ____________________________

Company Name: ____________________________

Mailing Address: ____________________________

Telephone: ____________________________

Fax: ____________________________

Email: ____________________________

Check Enclosed for $________

Insurance Agent Fee: $40
Carolinas Floodplain Conference
Attendee Fee: Waived

Make check payable to “SCAHM.”

See other side of this flyer for information about how to register.