MEMORANDUM TO: Write Your Own (WYO) Principal Coordinators and NFIP Servicing Agent

FROM: WYO Clearinghouse

DATE: January 15, 2004

SUBJECT: Delaware Post-Flood Workshop

The NFIP Bureau and Statistical Agent has scheduled a Post-Flood “Accelerated” Workshop for insurance agents in Delaware. This 4-hour workshop is designed to help insurance professionals understand the National Flood Insurance Program, and to protect their clients while protecting themselves.

The accelerated workshop, which is approved for four credit hours of Continuing Education Units, will be held on February 18 at the University of Delaware in Newark, Delaware. For more details, please see the attached registration form.

To register for the Delaware Post-Flood Workshop, complete the registration form and send it via FAX to the NFIP Bureau in care of Marinda Adams at (301) 918-1471. You may also register online at www.pware.com/2590.

We would appreciate your distributing this important information as appropriate. For additional information, e-mail Rich Waalkes at rwaalkes@nfipstat.com.

Attachment

cc: Vendors, IBHS, WYO Standards, FIPNC, WYO Marketing Committee, Government Technical Representative

Suggested Routing: Claims, Marketing, and Underwriting
## DELAWARE POST

### FLOOD

#### “ACCELERATED” INSURANCE AGENT WORKSHOP

**February 18, 2004**

**Sign-in:** 8:00am to 8:30am  
**Seminar:** 8:30am to 12:30pm

University of Delaware  
John M. Clayton Hall  
Newark, DE 19716  
Telephone: 302-831-2214

### INSURANCE AGENTS CONTINUING EDUCATION CREDIT

This seminar is approved for four credit hours of Continuing Education Credits.

### DON’T FORGET TO REGISTER!

This 4-hour workshop is designed to help the Insurance Professional understand the National Flood Insurance Program, and to protect their clients while protecting themselves.

Do you know how many of your clients were protected by flood insurance this past year? How many of them suffered uninsured flood losses? How many will not be insured this year?

Are you uncertain of the rules and regulations for flood insurance? Unsure of exactly how to write a policy? Are you aware of your E&O exposure if you don’t? Do you know where to go for all the information needed?

No matter whether you are an NFIP novice or an experienced writer of flood insurance, this seminar will provide you with a beneficial understanding of how to effectively interact with the NFIP.

**THIS WORKSHOP IS PRESENTED AT NO COST TO YOU!** Pre-registration is required.

### REGISTRATION:

Register online at [www.pware.com/2590](http://www.pware.com/2590) or complete the registration form and fax to Marinda Adams or Peggy Williston at 301-918-1471. For additional information email Rich Waalkes at rwaalkes@nfipstat.com.

### Directions to John M. Clayton Hall Conference Center:

#### From Points North:

Take I-95 South to Exit 1B (Newark-University of Delaware), which is Route 896 north. Follow Route 896 north into Newark. (Rt. 896 north becomes S. College Avenue) Follow S. College to the dead end. Turn left onto Main Street and stay in the right lane. Go about one block and at the fork in the road bear right over the railroad tracks following signs for Route 896 north. Proceed straight through the traffic light at Cleveland Avenue. Look for an electronic sign and a sign for the University of Delaware – Laird Campus on the right. Turn right after the electronic sign. Clayton Hall is on the right. The parking lot is on the left.

#### From Points South:

Take I-95 North to Exit 1 (Newark-University of Delaware), which is Route 896 north. Follow Route 896 north into Newark. (Rt. 896 north becomes S. College Avenue) Follow S. College to the dead end. Turn left onto Main Street and stay in the right lane. Go about one block and at the fork in the road bear right over the railroad tracks following signs for Route 896 north. Proceed straight through the traffic light at Cleveland Avenue. Look for an electronic sign and a sign for the University of Delaware – Laird Campus on the right. Turn right after the electronic sign. Clayton Hall is on the right. The parking lot is on the left.
Registration Form
(Copy this form as many times as needed)

Please Print

______________________________________________
Name
______________________________________________
Agency or Company
______________________________________________
Address
______________________________________________
City
State Zip
______________________________________________
Telephone
______________________________________________
Fax Number
______________________________________________
E-mail Address
______________________________________________
Course Date & Time
______________________________________________
Course Location

Register online at www.pware.com/2590 or complete the registration form and fax or mail to Marinda Adams or Peggy Williston at 301-918-1471.

National Flood Insurance Program
Bureau and Statistical Agent
7700 Hubble Drive, Room N111
Lanham, MD 20706

NFIP Region III
Delaware Post Flood
“Accelerated” Insurance Agent Workshop

Sponsored by the Delaware Department of Natural Resources and Environmental Control (DNREC)

Approved for 4 hours of Continuing Education Credit
Sponsor #023 Course #P1178