MEMORANDUM TO: Write Your Own (WYO) Principal Coordinators and NFIP Servicing Agent

FROM: WYO Clearinghouse

DATE: November 3, 2003

SUBJECT: Post-Flood Workshops Scheduled for Maryland and Virginia

The NFIP Bureau & Statistical Agent has scheduled a series of Post-Flood Workshops for insurance agents in both Maryland and Virginia. These workshops are approved for two credit hours of Continuing Education Credits.

To register for the Maryland Post-Flood Workshops, insurance agents can utilize the attached registration form and send it via FAX to the NFIP Bureau at (301) 918-1471, or register online at www.pware.com/2590.

To register for the Virginia Post-Flood Workshops, agents should contact Gloria Prince at FEMA’s Disaster Field Office at 1-804-217-8600. Ms. Prince can also be reached via e-mail at Gloria.Prince@dhs.gov.

The Virginia Post-Flood Workshops will be conducted as follows:

- November 6, 1 p.m. to 3 p.m., Farmville VA
- November 19, 1 p.m. to 3 p.m., Fredericksburg, VA
- November 21, 9 a.m. to 11 a.m., Virginia Beach, VA

These 2-hour workshops are designed to help the insurance professional understand the National Flood Insurance Program. No matter whether you are an NFIP novice or an experienced writer of flood insurance, these seminars will provide you with a beneficial understanding of how to effectively interact with the NFIP in a post-flood situation. All agency and company personnel are urged to attend; however, space is limited.

We would appreciate your distributing this important information as appropriate. If you have questions or need additional information, please contact your Program Coordinator.

cc: Vendors, IBHS, WYO Standards, FIPNC, WYO Marketing Committee, Government Technical Representative

Suggested Routing: Claims, Marketing, and Underwriting
**MARYLAND POST FLOOD INSURANCE AGENT WORKSHOPS**

*Choose the workshop that Works for you:*

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<tr>
<th>Date</th>
<th>Time</th>
<th>Location</th>
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<tbody>
<tr>
<td>November 24</td>
<td>9 to 11am</td>
<td>Holiday Inn Express</td>
<td>2715 Ocean Gateway</td>
<td>410-221-9900</td>
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<tr>
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<td>2 to 4pm</td>
<td>Sheraton Barcelo Annapolis</td>
<td>173 Jennifer Road</td>
<td>410-266-3131</td>
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<tr>
<td>November 25</td>
<td>9 to 11am</td>
<td>Holiday Inn Express</td>
<td>355 Merrimac Court</td>
<td>410-535-6800</td>
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<td>2 to 4pm</td>
<td>Computer Sciences Corporation</td>
<td>NFIP Bureau &amp; Statistical Agent Auditorium</td>
<td>301-731-5300</td>
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**DON’T FORGET TO REGISTER!**

This 2-hour workshop is designed to help the Insurance Professional understand the National Flood Insurance Program.

Do you know how many of your clients were protected by flood insurance this past year? How many of them suffered uninsured flood losses? How many will not be insured this year?

Are you uncertain of the rules and regulations for flood insurance? Unsure of exactly how to write a policy? Are you aware of your E&O exposure if you don’t? Do you know where to go for all the information needed?

No matter whether you are an NFIP novice or an experienced writer of flood insurance, these seminars will provide you with a beneficial understanding of how to effectively interact with the NFIP. All agency and company personnel are urged to attend.

**INSURANCE AGENTS CONTINUING EDUCATION CREDIT**

This seminar is approved for two credit hours of Continuing Education Credits.

**THIS WORKSHOP IS PRESENTED AT NO COST TO YOU!** Pre-registration is required.

**REGISTRATION:** Register online at [www.pware.com/2590](http://www.pware.com/2590) or complete the registration form and fax to Marinda Adams or Peggy Williston at 301-918-1471. For additional information email Rich Waalkes at rwaalkes@nfipstat.com.

**Directions to NFIP Lanham, MD:** Take I-95 to exit 22A (Baltimore-Washington Parkway) toward Baltimore. Take the first exit, which is Greenbelt Road (Route 193). Turn left on Greenbelt Road and go 1 mile past the Goddard Space Flight Center main gate. Turn left on Aerospace Road and go ¼ mile to Hubble Drive. Turn left on Hubble Drive and take the 2nd left into the parking lot. See the guard at the main entrance.
Registration Form
(Copy this form as many times as needed)

Please Print

Name __________________________________________
Agency or Company _______________________________________
Address ____________________________________________
City ________________________________________________
State Zip __________________________________________
Telephone __________________________________________
Fax Number _________________________________________
E-mail Address _______________________________________
Course Date & Time ___________________________________
Course Location ______________________________________

Register online at www.pware.com/2590 or complete the registration form and fax or mail to Marinda Adams or Peggy Williston at 301-918-1471.

National Flood Insurance Program
Bureau and Statistical Agent
7700 Hubble Drive, Room N111
Lanham, MD 20706

Approved for 2 hours of Continuing Education Credit